

Microsoft Forecaster

Microsoft Dynamics™ SL

BENEFITS

- Take control of your budgeting process
The powerful budgeting and planning functionality of Microsoft Forecaster allows you to build a precision budget, control expenses, and project sales effectively.
- Quickly adjust to new opportunities
Advanced capabilities show you exactly where you are in your planning process and help you forecast for the future. Microsoft Forecaster allows you to coordinate plans dynamically and collaborate easily with your management team.
- Better understand staffing needs
Make informed staffing decisions with human resources (HR) planning details that can be customized, viewed, and analyzed in a variety of ways.
- Plan more effectively
Create accurate high-level plans instantly by automatically spreading increases and decreases across each of your planning periods, using accurate, up-to-date data pulled directly from Microsoft Dynamics SL.
- Streamline your planning
Manage your budget and planning to actual information, access data from your general ledger with ease, and drill back to data at its source with seamless integration between Microsoft FRx, Microsoft Forecaster and Microsoft Dynamics SL.

Microsoft Forecaster is the fast, affordable way for mid-sized businesses, large organizations and divisions of global enterprises to realize the benefits of a budgeting and planning application. It can be implemented quickly to provide users with immediate control of the entire budgeting and planning process.

Microsoft Forecaster is a fully integrated budgeting and planning application designed to help companies create and execute accurate and realistic budgets. With Microsoft Forecaster, organizations can achieve their goals and objectives while saving time and money throughout the year.

Multi Row	Single Row	Human Resources	Capital	Planning & Modeling							
ACCOUNT	Label	Jan Cur Yr	Feb Cur Yr	Mar Cur Yr	Apr Cur Yr	May Cur Yr	Jun Cur Yr	Jul Cur Yr	Aug Cur Yr		
UNITS SOLD											
=	SUNITSA	Sales Units - Prod A	7,000	7,000	7,000	7,000	7,000	7,000	7,000	7,000	
=	SUNITSB	Sales Units - Prod B	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	
=	SUNITSC	Sales Units - Prod C	3,000	3,000	3,000	3,000				3,000	
REVENUE											
=	4100	Sales	235,000	235,000	235,000	235,000	235,000	235,000	235,000	235,000	
=	4250	Sales Discounts	(11,750)	(11,750)	(11,750)	(11,750)	(11,750)	(11,750)	(11,750)	(11,750)	
=	4110	Sales Returns	(2,350)	(2,350)	(2,350)	(2,350)	(2,350)	(2,350)	(2,350)	(2,350)	
=	TNETREV	Net Revenue	220,900	220,900	220,900	220,900	220,900	220,900	220,900	220,900	
COGS											
=	4500	Raw Materials	127,500	127,500	127,500	127,500	127,500	127,500	127,500	127,500	
=	TGMRG	Summary Gross Margin	93,400	93,400	93,400	93,400	93,400	93,400	93,400	93,400	
OPERATING EXPENSES											
=	5200	Office Expense	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	
S	5115	Postage	10,192	9,205	10,192	9,863	10,192	9,863	10,192	10,192	
S	5225	Supplies Expense - Service	1,154	1,154	1,442	1,154	1,154	1,442	1,154	1,154	
S	5240	Maintenance Expense - Service	550	550	550	550	550	550	550	550	
IS	5260	Other Expense	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,300	
S	5120	Trade Shows	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,300	
+	5300	Travel Expense	6,000.00	6,000.00	6,000.00	11,000.00	11,000.00	11,000.00	11,000.00	11,000.00	
HR EXPENSE											
=	5000	Salary Expense	23,604	23,604	23,604	23,604	23,604	23,604	23,604	23,604	
=	5060	Bonuses	2,465	2,465	2,465	2,465	2,465	2,465	2,465	2,465	
=	5080	Payroll Taxes	2,191	2,191	2,191	2,191	2,191	2,191	2,191	2,191	

FEATURES

BENEFITS

Flexible Data Analysis and Reports	View and analyze reports and budget from anywhere in the world in a fully-integrated environment.
Comprehensive Account Balances	Use the planning modules, including human resources, capital expenditures, and revenue planning to complete detailed planning of account balances for major aspects of your business.
Extensive HR and Benefits Budgeting Options	Budget employee assets in multiple scenarios by adding more detailed budgeting data for specific personnel, with salary planning worksheets and flexible salary and bonus designations.
Pay Type Support	Make better staffing decisions with user-defined and customized Pay Types—such as second shift, non-productive time and personal time off – for review and analysis. Users can analyze data in a variety of ways, regardless of your defined pay types, with up to 12 different HR views.
Detailed Capital Expense Budgets	Manage both the expense and depreciation of planned capital purchases with ease when going through the budget process for your business models.
Dynamic Revenue Forecasting	Maintain control over your revenue forecasting process by making adjustments at any time to accommodate budgetary and planning changes.
Comprehensive Planning Control	Use flexible input screens to define up to 100 different periods from multiple budget versions and create calculated columns such as variances between plans. Design templates to deliver the relevant information to the right people in the organization.
Drag-and-Drop Consolidations	View your business from the top-down with easy-to-manipulate scenarios and high-level views that let you quickly see the impact of the changes on the planning process.
Simplified Import	Extend your current financial data and match how you organized budgeting information and processes, using ExpressLink to flexibly map general ledger accounts to Microsoft Forecaster account segments. For non-general ledger data, import functionality helps user more quickly import information by providing the ability to budget and plan beyond general ledger information.
Workflow Control	Understand your budget status at any time by coordinating the planning process with workflow features and automated e-mail notifications to alert users of pending deadlines.
Streamlined Reporting	Quickly modify Microsoft FRx reports by adding your Microsoft Forecaster accounts and bookcodes. During the budgeting process, utilize Microsoft Forecaster reports to immediately understand the impact of changes.

For more information about Microsoft Dynamics™ SL, visit: <http://www.microsoft.com/dynamics/sl>

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